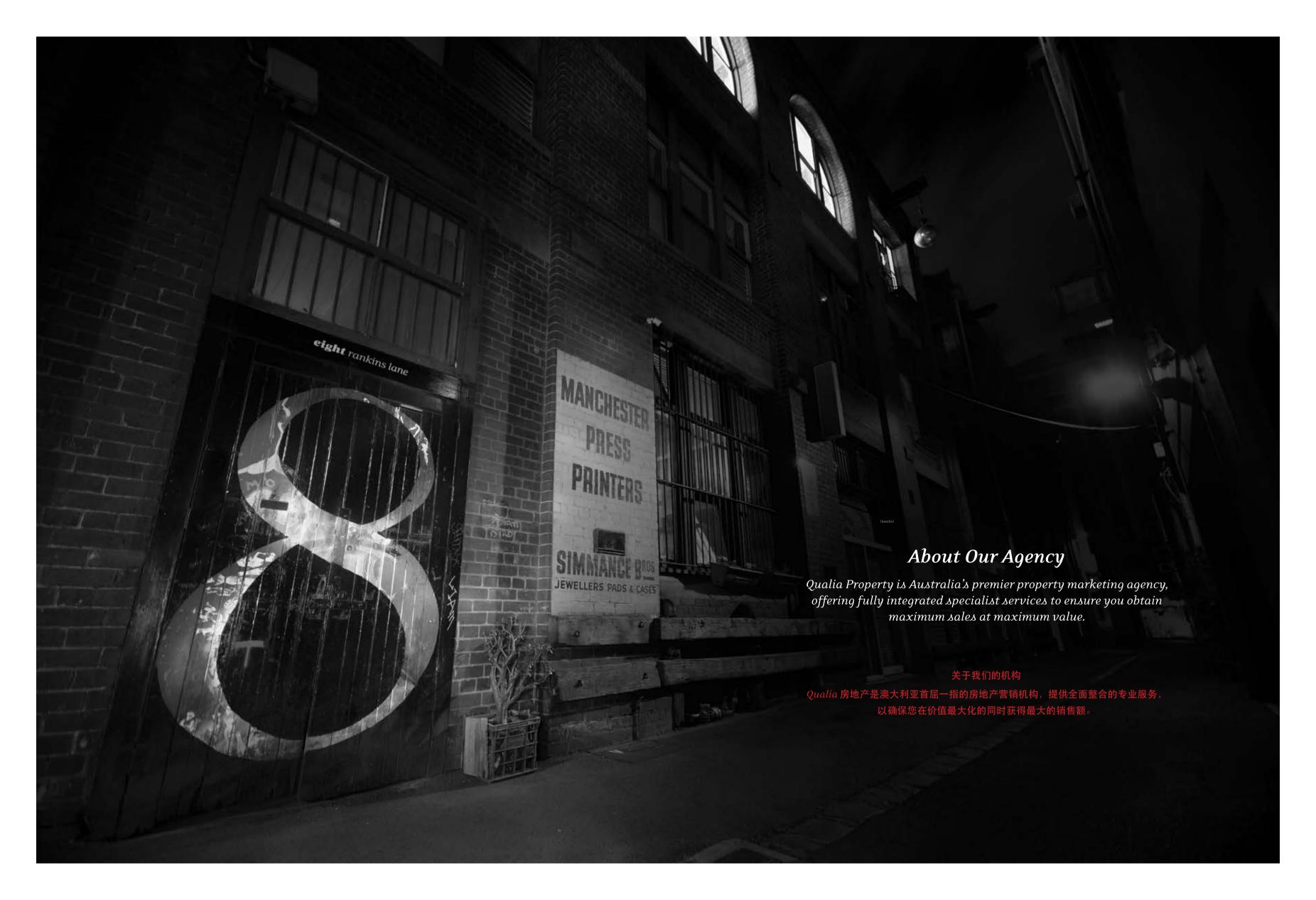
Qualia

We bring imagination to life $^{^{ exttt{ iny TM}}}$



Property Development Marketing



Why Qualia?

- Qualia is Australia's premier property marketing agency, delivering distinct,
 memorable and effective marketing and branding strategies in budget and on time.
- We apply value adding techniques to ensure that your project obtains maximum sales at maximum value.
- We offer fully integrated specialist services to ensure that all touch-points are aligned to the marketing strategy.
- Our directors have 15+ years of experience and are involved first-hand in project leadership, client liaison, creative development, and project delivery.
- We recognise the demands of project stakeholders and work tirelessly to develop collaborative relationships across the broader project team to ensure seamless, timely delivery.
- We have a strong understanding of the marketing processes and communication complexities of the Australian property market.
- We have over 15+ years experience in creating marketing collateral for Chinese, Japanese and S.E. Asian markets.
- We conduct research into property location and history. We consider demographic priorities and trends to develop a unique selling proposition.
- Our work ethic, responsiveness and understanding see us well placed to lead and advise on the right marketing for your unique property offering
- An astute understanding of the development issues that allow us to mitigate risk, drive projects faster and quality control the deliverables.
- Our studio has extensive awareness in consumer purchasing patterns and psychology—across property, digital, fashion and FMCG.
- Our extensive 15+ year experience promise successful marketing campaigns for projects of all size and budget. We offer dedicated project planning, tested strategies and agile timelines.
- We have established and highly efficient subcontracting relationships with a
 dedicated suite of architects, builders, renderers, copy writers, photographers,
 and production houses to successfully execute a broad range of marketing solutions.

房产开发市场营销



为何选择 Qualia?

- Qualia 是澳洲顶级房地产营销代理公司,能够以合理价格按时提供与众不同的,显著和 有效的市场营销服务和品牌策略,
- 我们使用增值性技术,确保您的项目以最高价值得以销售。
- 我提供完全一体化的专家服务,确保与客户的各种互动都符合市场营销策略
- 本公司的董事有15年以上的经验,亲力亲为,领导项目、联络客户、创意发展和完成项目。
- 我们认识到项目利益相关者的要求,不懈地努力,在整个项目团队中发展合作关系,以 确保项目能够顺利及时地完成。
- 我们对澳洲房产市场的营销过程和传播沟通的复杂性有深刻了解。
- 在为中国、日本和东南亚市场制作市场营销宣传材料方面,我们拥有15年以上的经验。
- 我们会展开房产地点和历史的研究。考虑到人口优先事项和趋势,我们会制定出与众不同的销售建议书。
- 我们的职业道德标准、迅速反应和丰富知识使我们处于十分有利的地位,可以为您独特 房产的营销事务出谋划策。
- 我们目光敏锐,了解开发方面的问题,所以能够减少风险,加快项目的进展并可以保证 交付产品的质量。
- 我们的工作室对于顾客采购模式与对房产的心理、数字化、时尚和快速消费品等方面均 有广泛的知识。
- 15年以上的丰富经验可以保证各种规模和预算的营销活动的成功。我们可以提供专门的项目策划、成熟的策略和灵活的时间安排
- 我们已和一批敬业的建筑师、营造师、绘画师,文案策划师、摄影师和制作公司建立起 高效的分包关系,能够执行各种市场营销解决方案。



Testimonials

"Creative and astute professionals with outstanding communication skills"

"It's an absolute pleasure to work with Qualia Creative who are creative and astute professionals with outstanding communication skills. Without fail they go the extra mile to deliver magnificent results under exceptional circumstances of pressure. Their passion and devotion are reflected in—not only their creative and marketing skill—but also within their production management, where quality control is of utmost importance. Most notably, David & Dave take the time to understand the client and the company's expectations and are always flexible in their approach. They are a great agency to work with!"

Suzana Mars

Senior Sales & Marketing Executive - Poly Global

"A great marketing and branding agency that not only meet expectations, but can also exceed them"

" One phone call and I met them the following day. Once they took on the job—no matter whether it is a last minute change of mind on the design provided or a short notice request for expo marketing collateral—they always delivered in an efficient yet very satisfying way.

What makes us most satisfied with them is the fact that they listen to us—which is missing from so many marketing and branding companies nowadays—and are able to provide the best solution to accommodate our requirements. All of their staff are very professional, patient and hard working.

With their professionalism, creativeness, patience and kindness, I'd highly recommend Qualia Creative to any company that are considering a great marketing and branding agency that can not only meet their expectations, but also exceed them."

DANDAN ZHAO

National Marketing & Sales Director - Golden Age

" Qualia Creative have proven time and time again to be really cutting edge"

" We've worked with graphic design and marketing groups through out the property marketing industry. Qualia Creative have proven time and time again to be really cutting edge in this space.

Their style of genuine artistic input into creative production was a real draw to us and our clients. We have since engaged with them again on projects such as 41 Peel, Central Gardens, The 8 Ellingworth, The Parade, 39W and Queens Avenue. Qualia created full project marketing collateral in time for very successful campaigns. The output has been of the highest quality. For all commissions Qualia have proven to be nimble enough to appeal to the target audience and proposed the best strategies for successful cut-through into a heavily competitive youtharts based postcode and the Asian investor market alike."

BART O'CALLAGHAN

Director - Urban Pty. Ltd

" Qualia Creative is indeed one of the best marketing companies in Victoria"

"We have been working with Qualia Creative for over three years and have always been a satisfied customer. In the past three years, Qualia Creative has been fully responsible for the marketing and branding of our property development projects including townhouses, apartments and mixed development, and they have done a fantastic job to assist us with the successful launch of those projects.

Their patience and dedication to work have impressed us and guaranteed that all marketing materials accurately reflect our concepts and effectively engage our target clients.

Their professional and friendly services, the ability to accurately identify the requirements of the client and being able to deliver the product with exceptional quality within limited timeframe and budget have proven that Qualia Creative is indeed one of the best marketing companies in Victoria."

ORIN ZHU

Office Manager / IT Manager - Goldfield Management Group Pty Ltd

"The final product was instrumental in the success of our sales"

" We are extremely satisfied with the marketing service Qualia provided on our town house development project.

Qualia has helped us develop an exceptionally effective market positioning strategy, through their phenomenal concept designs and execution, they were able to help us capture the true essence of our original concept and cultivate it to something that is truly beautiful. The final product was both original and beautifully expressed, which was instrumental in the success of our sales.

David and his friendly colleagues have shown high level of professionalism and integrity in all aspects of their work, and have gone above and beyond to meet the customers' desires, often sacrificing their own time outside of work.

We look forward to the opportunity to collaborate with Qualia again in the future."

EFFIE ZHAO

Operations Director - Han. T Pty Ltd

"Working with the team from Qualia Creative has always been pleasant and great!"

"We couldn't be happier with the design of our brochure, which contains a hint of oriental style through the touch of gold and artistic watercolour illustration. We believe our product stands out from others in this competitive industry through Qualia's readiness to materialise our requirements. The hard working team behind the scene never failed us when we requested changes—big or small. All details were discussed professionally.

David and his team understand our brand as we do. This spirit of collaboration is visually represented in the creativity of their design. We would definitely like to continue working with Qualia for our upcoming projects."

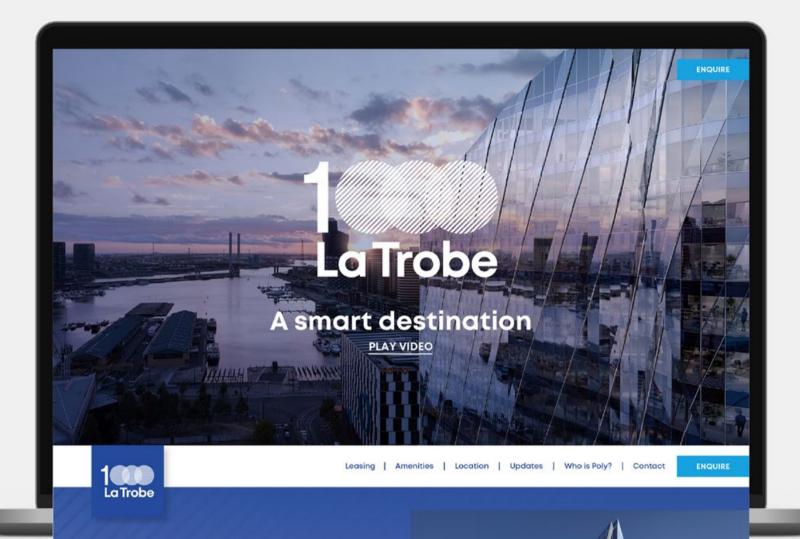
CYNTHIA CHAU

Project Manager | Asia One Pty Ltd

1 La Trobe

Situated in the Digital Harbour Precinct of Melbourne's Docklands, this commercial high-rise development offers the next generation of office design and amenities.





Secure your place

Bagot has seen the evolution of an iconic tower set to transform the Docklands skyline. 1000 La Trobe has merged inspiration from its historic foundations with the next generation of workstyles to deliver highly connected workspaces and transformational amenities that will foster productivity, nurture staff and ultimately blur the lines of work rest & play

LEASING OPTIONS



PARK AVE

MELBOURNE

Inspired by New York's Chelsea, Meatpacking and TriBeCa districts, Park Ave is a landmark development in South Melbourne comprising of 220 luxury residences over 19 levels. The flowing facade is designed by Elenberg Fraser, with interior design by CHT.

STRONG STATEMENT ABOUT MODERN LIVING, WITHOUT RAISING THE VOLUME. THIS IS CONFIDENCE, WITH A UNDERSTATED PRIDE.

"We've worked with graphic design and marketing groups through out the property marketing industry. Qualia Creative have proven time and again to be really cutting edge in this space.

Their style of genuine artistic input into creative production was a real draw to us and our clients. We have since engaged with them again on projects such as 41 Peel, Central Gardens, The 8 Ellingworth, Queens Avenue, The Parade and Park Ave. Qualia created full project marketing collateral in time for very successful campaigns. The output has been of the highest quality. For all commissions Qualia have proven to be nimble enough to appeal to the target audience and proposed the best strategies for successful cut-through into a heavily competitive youth, arts-based postcode and the Asian investor market alike."

Bart O'Callaghan - Urban Pty. Ltd.



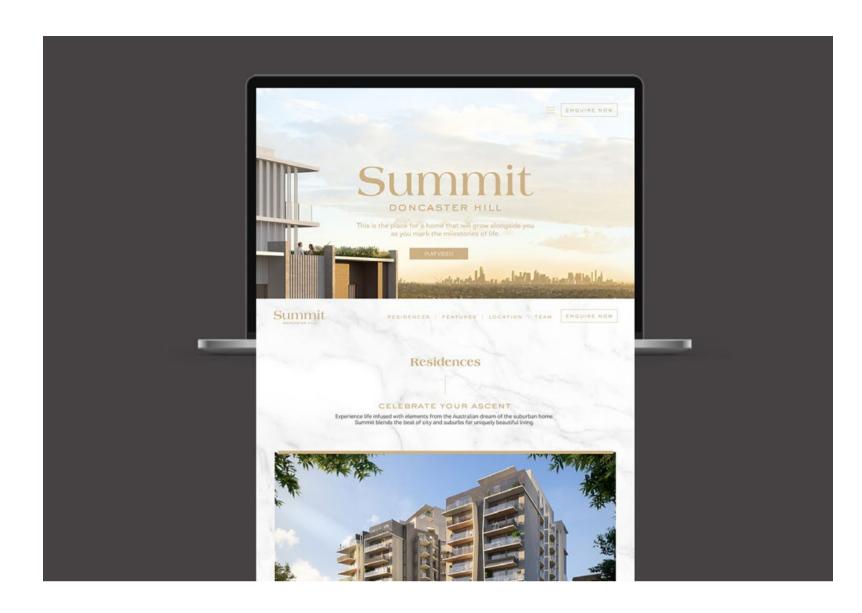














HERITAGE COUNCIL VICTORIA

The Heritage Council of Victoria has trusted Qualia to design a new brandmark for the council with the idea of old and new. We explored the connection of the old and new typographically, as they continue to restore and preserve Victoria.











Art Direction: Closs Creative Event Production: Rizzer | Design. Qualia Creative | Finished Art: Kimberley Moore | Key Photography: Jenniter Hawkins photography of Gary Heery at Sun Studios in Sydney | Artwork Photography: Marcel, Aucari Event Photography: Gabriel Coffey, Rocker Martler | Denougraphy: Gabriel Prography: Marcel, Martler | Photography: Gabriel Prography: Simon | Haward | Artwork | Photography: Gabriel Prography: Marcel, Martler | Photography: Gabriel Photography: Gabriel | Photography:

A set design that exploded with colour and celebrated the sea shift in mood, palette and style. The focal point was Jennifer I the face of Myer—framing the catwalk entrance on a 23 x 9 x stage of colour and light.

Design Myer's Spring/Summer 09/10 launch

MYER

Myer is Australia's largest department store group, and a market leader in Australian retailing.





PROSPECT BOX HILL A harmony of Eastern and Western styles, this residential landmark located at 9-11 Prospect Street is developed by R&F Property Australia and designed by award-winning architects Hayball. This residential hihg-rise is easily recognised through its identifiable, elegant and refined form that offers a clean yet bold addition to Box Hill's skyline. Qualia produced the advertising campaign and associated promotional collateral.





品质生活由此开启

坐落于9-11号Prospect前的高品质公寓项目,由实力地产开发商富力 澳洲(R&F Property Australia)开发,知名建筑事务所由35a组担销设计。 使肆的选址,融合东西方风格,现代简约的设计,及酒店式的配套 设施,含游泳池,健身房,桑皇房,频烤区副礼宾服务。 为您提供一个舒适的家。





PARADE

Designed by Hayball Architects, The Parade is a mid-rise apartment located in the heart of Box Hill. The campaign was designed to appeal to the local owner-occupier market and to reflect the industrial tones of the building's material finishes.







BOURKE STREET

Located on the original Batman Hill in Melbourne 's Docklands precinct 717 Bourke Street houses a complex mixed-use programme including 36,000 sqm of commercial A-grade office space.



BOURKE STREET

WİWCO

This renowned Australian accessories label is responsible for some of Australia's most desired bags, scarves, jewellery and accessories.

Established by Amanda Briskin in 1996, Mimco is one Australia's most loved, leading accessories brands. Today, Mimco has a growing number of stand alone boutiques as well as selling to David Jones department stores across Australia and stores throughout United Kingdom.





Mayfair Garden

RICHMOND HILL

Mayfair Garden in Richmond Hill merges the areas cultural history with modern elegance. Set back on Bridge Road through a secluded garden an elevated living experience awaits.















MALTHOUSE THEATRE

Qualia won the contract to redesign the renowned Malthouse Theatre's brand style and marketing collateral. Based in the historical grounds of CUB's Malthouse, the theatre is recognised as producing avant garde productions that push the boundaries of live performance. The solution involved creating a coherent brand style and tone of voice that has allowed the theatre company to effectively promote to audiences.

at happens next.

THEATRE











FAIR LIGHT

The Fairlight, Bondi, offers four exquisite townhouses and one exclusive standalone house at a remarkable location next to Sydney Harbour. The development was developed by Arc Homes and built by Prescott Architects. THE GH











Mushan is an architecture firm, construction company and project management consultancy that operates throughout Australia, China and the Middle East.

Mushan translates into wood and mountain. Elements that are both natural and full of strength. The identity we created is a strong, balanced and contemporary approach but still maintains the companies original message and origin. The symmetry and structure was an important factor for a property and construction group.



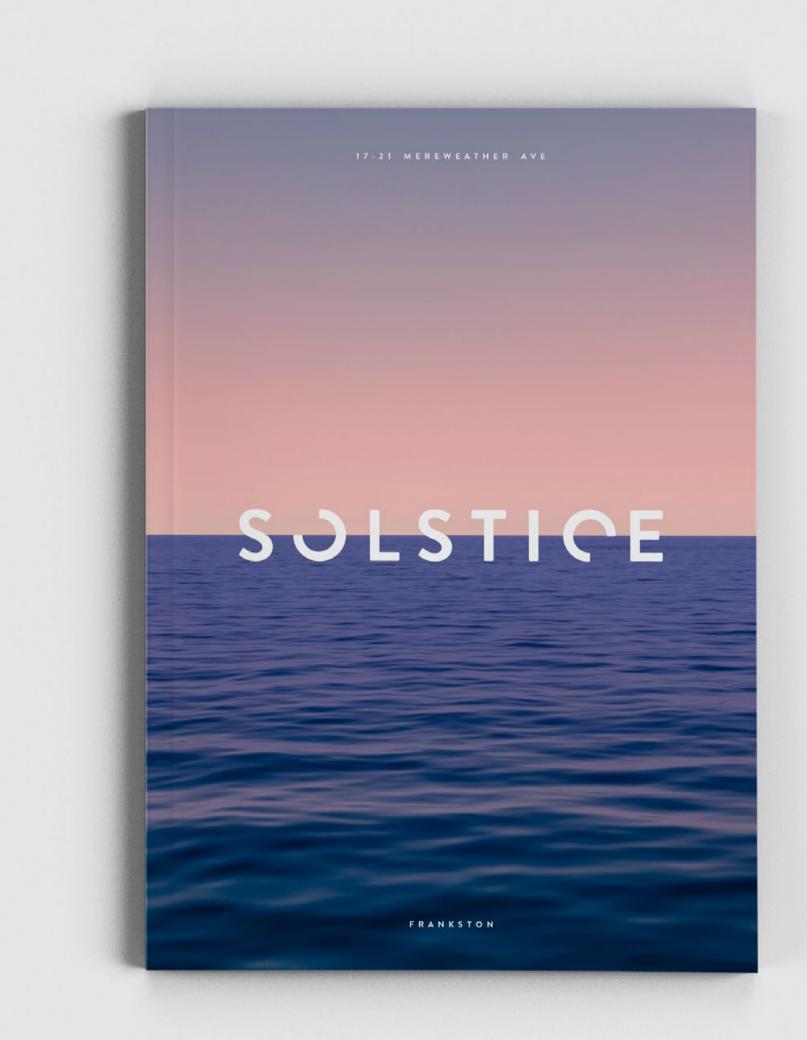


SJLSTICE

Located on a beach front strip, Solstice is a high-quality residential development that enjoys bayside living on the Mornington Peninsula. A full suit of marketing collateral was produced to create a compelling narrative that appeals to the owner-occupier market.















HORIZON

HIGHETT

New heights of world-class living where city convenience meets bayside living in Highett. Horizon Highett sits at the intersection of many things in life worth celebrating; stunning morning sunrises, sunsets over the bay and the beauty of shimmering lights from the city skyline.







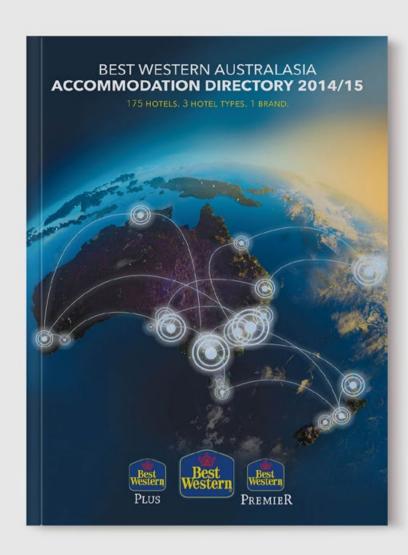


BW Best Western. Hotels & Resorts

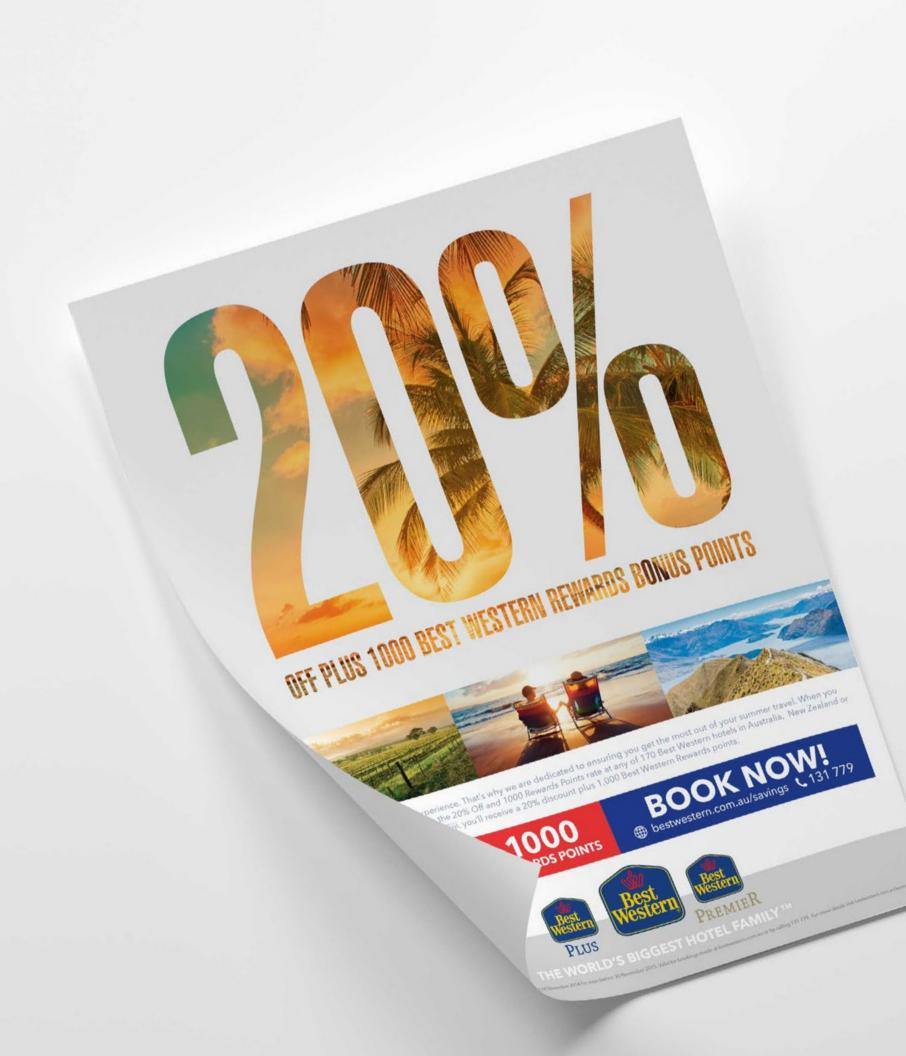
Best Western is a hotel and resorts brand that operates over 4,100 hotels and motels all over the world. Qualia has designed for them their website, advertisements, and an accommodation directory to enhance users' booking experience overall.













A leader in Australian property development and investments, VIMG has created a portfolio of stunning property developments across Sydney, Melbourne and Brisbane. Strategically located luxury residential developments offer intelligent investors an opportunity to enter the thriving Australian property market with landmark developments in three of the world's most liveable cities.



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8.

Haus位于图尔本流域的 · 是短暂步行的受到达 近众多便胜生活设施。 高级总统公安用电器。

PIER 99

THE PINNACLE OF WATERFRONT LIFESTYLE AT PYRMONT WITH STUNNING MILLION-DOLLAR VIEWS OVER BLACKWATTLE BAY.

Per 9g has it all. Close to Sydney's University College, public transport network and shopping mall. Surpounded by iconic locations like Antac Bridge and Fish Market. Per 9g offers a beautiful blend of marketime heritage and architectural innovation. Step inside the private countrard on your way to enjoying the luxury of light filled spaces that are at the heart of this harbour casis.

体验顶尖的海滨生活方式,享受悉尼海湾价值连城的美景。

Pergy 社区总域的政策总区中央商业区的电影生活、包集市区数单元社的股份联系活动、现的布 東克怀地湾(Backwattle Str.)的复数伏光,共归线形无由四日一天。

Per 99 译成公寓直立于是蒙(Pyrmont)连耳,紧贴著名的表記电解市场,坐跨进往的资格位 重、让金额穿着整高器、舒适宜人的现代数方主法、这个实现是用是中文穿成以来的是用生活。 业务交易市家国的包包国际总体市区的地色英语、市市等委任用省中生活。









weploy

Weploy is a minimal online platform, designed to directly and easily connect businesses looking to hire with a community of pre-screened staff.











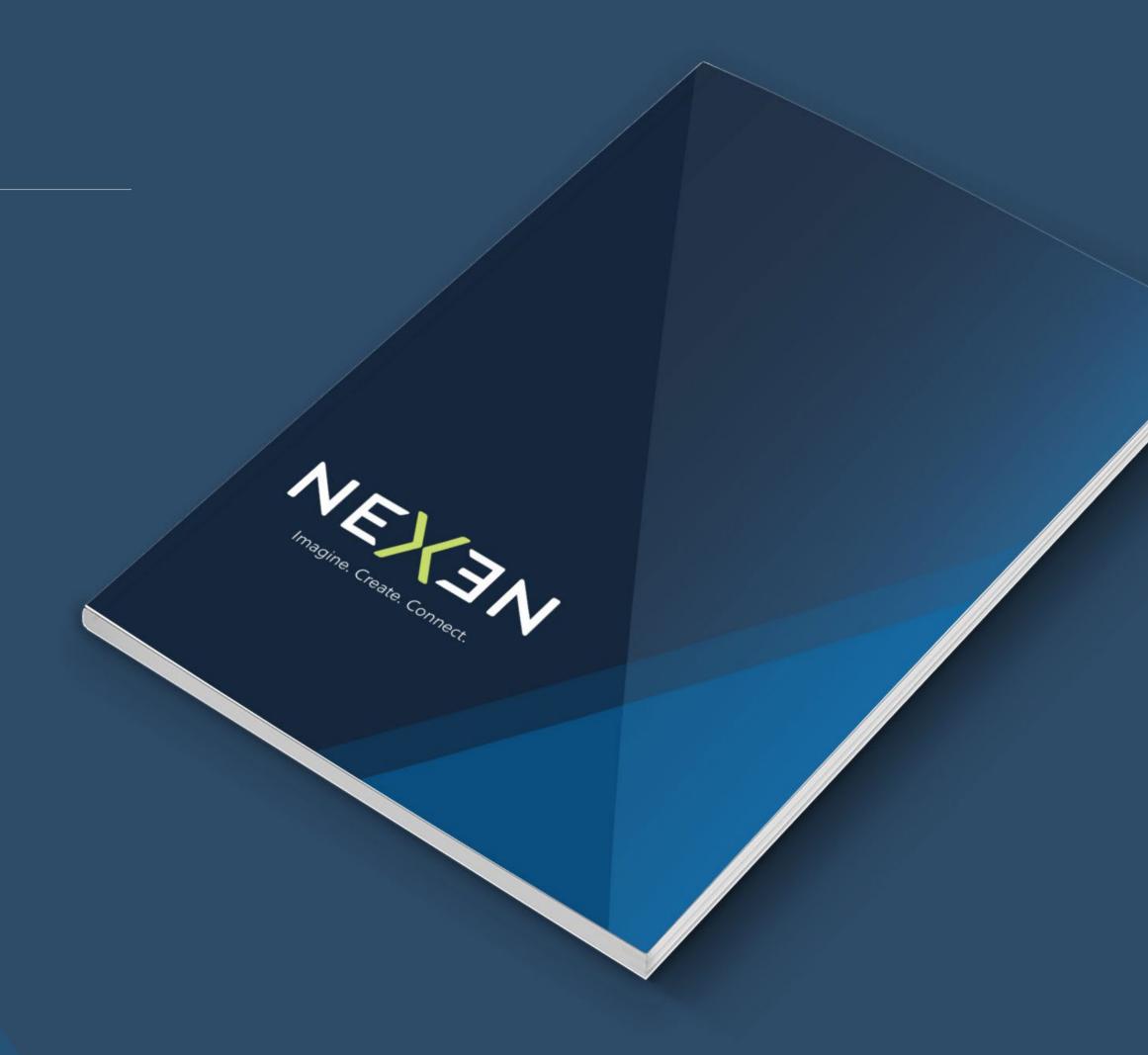




NE)(3N

Nexen provides the opportunity to integrate print, direct mail and digital media; email, personalised websites, social media and SMS communications.

Qualia assisted in transforming IDM into Nexen. A brand refinement to reestablish imagination, creativity and connections.





About Us

For over 20 years we have been supporting some of Australia's biggest brands. Trusted to provide personalised, custom-designed solutions we have helped deliver on-going growth for our customers.

Based in Melbourne we serve help businesses throughout Australia. We will help you design your campaign, hold your marketing collateral stock in-house and execute delivery at the best time for your campaign.

If you already have a campaign that's working but is spread through different channels, we can bring it all under one roof. This alone strengthens your brand and makes managing your budget easier.









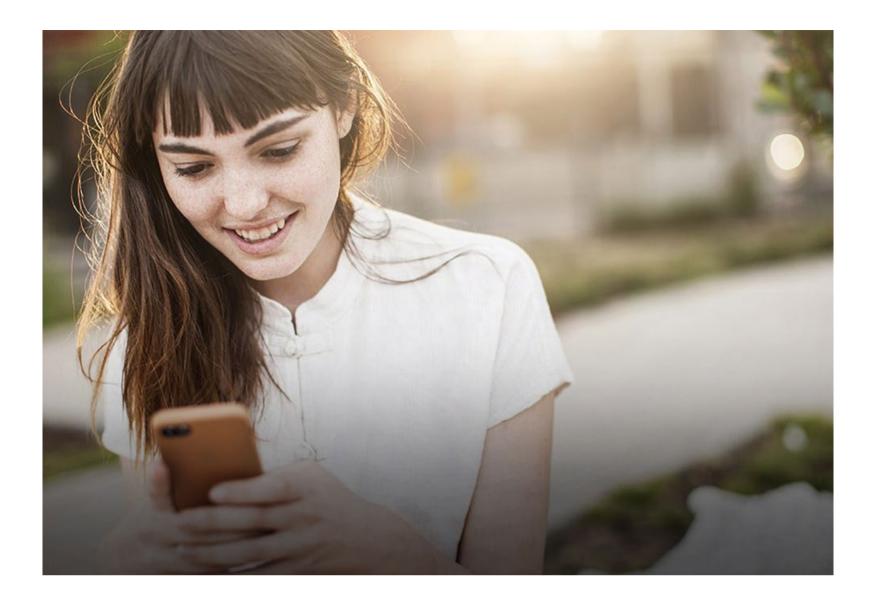


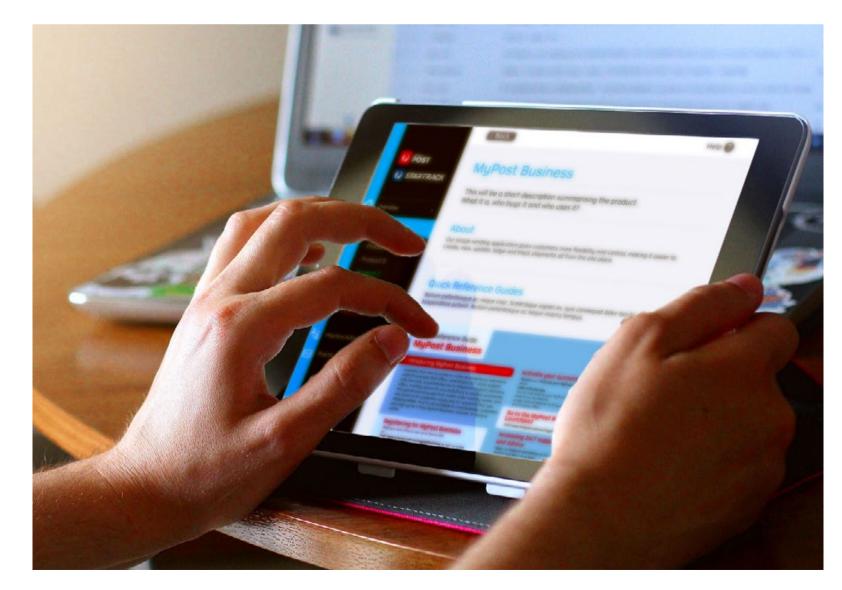
Arise is a new serviced apartment chain, looked over by the Song Group, they will be launching early 2019 with exciting hotels and apartments across Australia.





An initiative with Australia Post to better improve the user interface of their website and application.



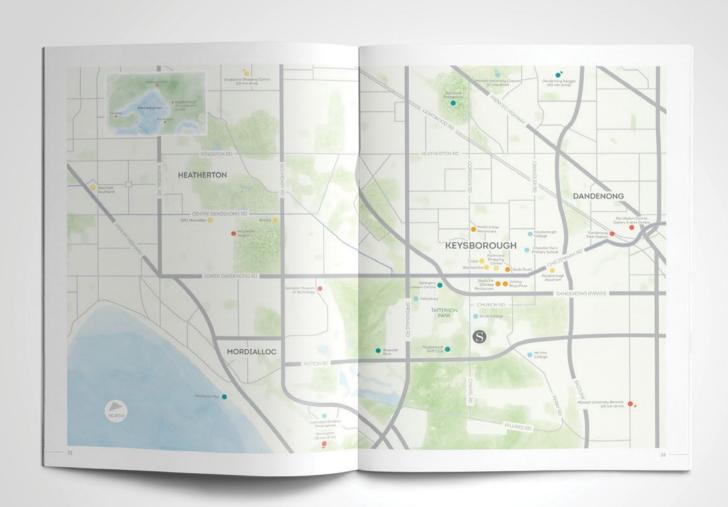


seasons

Seasons is an exciting townhome development in Melbourne's booming South-East suburbs. Comprising of 72 dwellings, the estate is devided into four quarters that reflect the seasons in landscaping and material finishes.









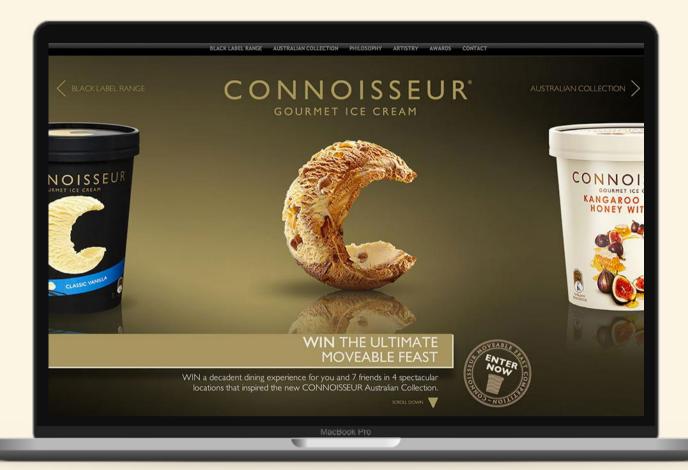


CONNOISSEUR®

CSS WINNER
Site Of The Day

Connoisseur is Australia's leading premium ice cream brand, Qualia has had the opportunity to design their website to launch the Australian Range. The site has been awarded Site of The Day on CSS.















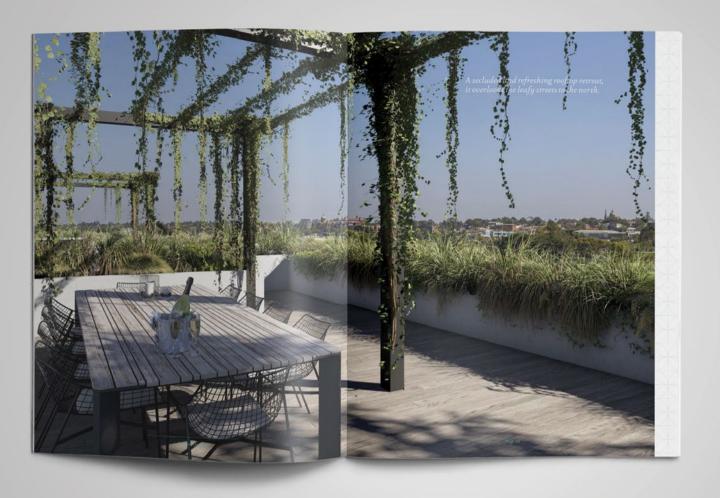


Located in the affluent suburb of Hawthorn, Queens Avenue combines the best of modern luxury living, with inner city vibrancy.















Nestlé is a world leading Nutrition, Health and Wellness company. With the initiative of supporting their consumers' love for confectionery, and better understanding of their products, Bakers' Corner introduces baking ideas and healthy recipes to home bakers, made with quality products from Nestlé, of course.

Similarly, Qualia has also designed the Professional Beverages website. The website supports businesses with corporate updates and Nestlé product updates and offerings.



