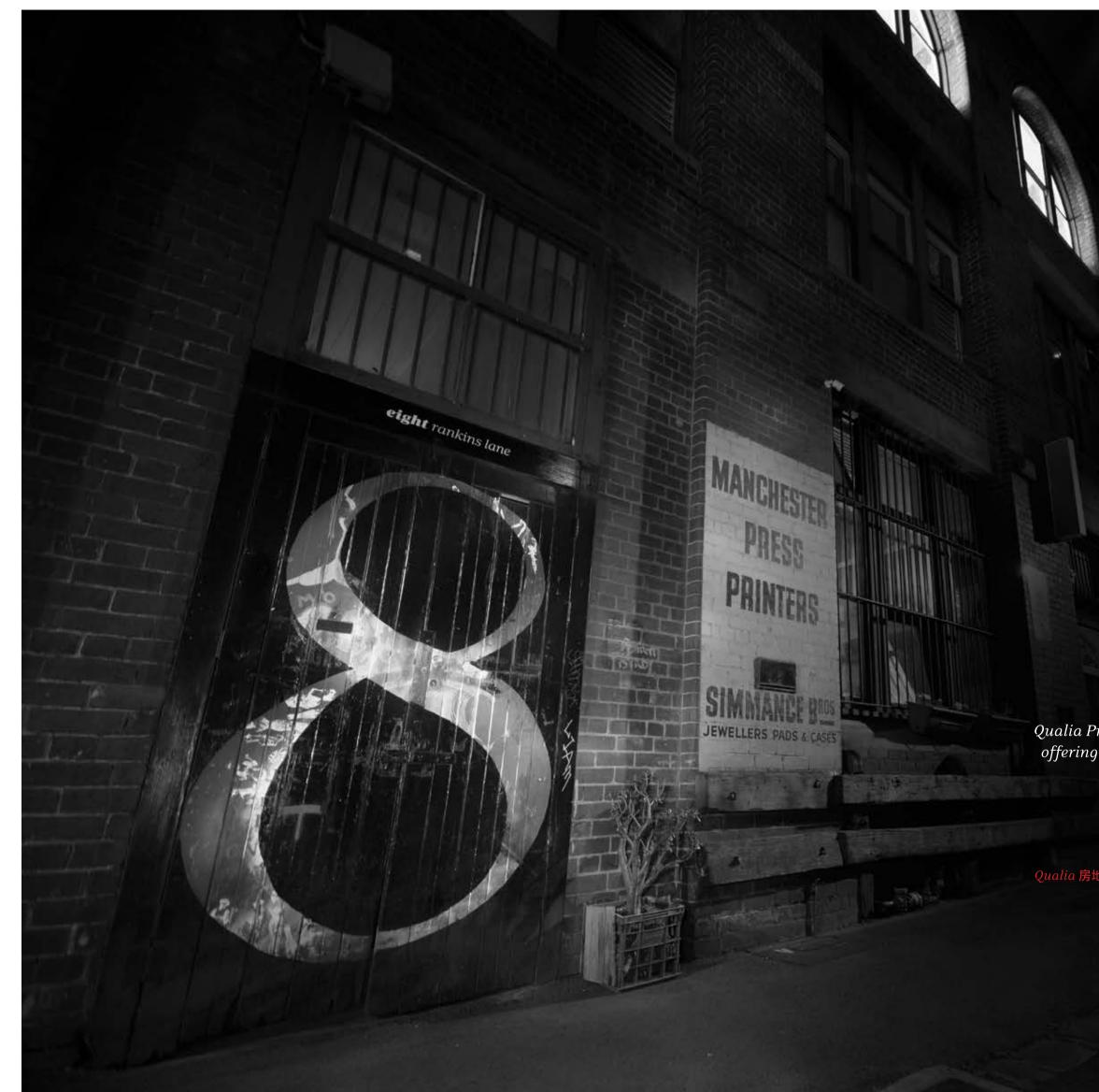


11

We bring imagination to life $^{{\scriptscriptstyle T\!M}}$



About Our Agency

Qualia Property is Australia's premier property marketing agency, offering fully integrated specialist services to ensure you obtain maximum sales at maximum value.

关于我们的机构 Qualia 房地产是澳大利亚首屈一指的房地产营销机构,提供全面整合的专业服务, 以确保您在价值最大化的同时获得最大的销售额。

Property Development Marketing



Why Qualia?

- Qualia is Australia's premier property marketing agency, delivering distinct, memorable and effective marketing and branding strategies in budget and on time.

- We apply value adding techniques to ensure that your project obtains maximum sales

- We offer fully integrated specialist services to ensure that all touch-points are aligned to the marketing strategy.

Our directors have 15+ years of experience and are involved first-hand in project leadership, client liaison, creative development, and project delivery.

We recognise the demands of project stakeholders and work tirelessly to develop collaborative relationships across the broader project team to ensure seamless,

 We have a strong understanding of the marketing processes and communication complexities of the Australian property market.

We have over 15+ years experience in creating marketing collateral for Chinese, Japanese and S.E. Asian markets.

We conduct research into property location and history. We consider demographic priorities and trends to develop a unique selling proposition.

Our work ethic, responsiveness and understanding see us well placed to lead and advise on the right marketing for your unique property offering

An astute understanding of the development issues that allow us to mitigate risk, drive projects faster and quality control the deliverables.

– Our studio has extensive awareness in consumer purchasing patterns and psychology-across property, digital, fashion and FMCG.

Our extensive 15+ year experience promise successful marketing campaigns for projects of all size and budget. We offer dedicated project planning, tested strategies

- We have established and highly efficient subcontracting relationships with a dedicated suite of architects, builders, renderers, copy writers, photographers, and production houses to successfully execute a broad range of marketing solutions.



为何选择 Qualia?

Qualia 是澳洲顶级房地产营销代理公司,能够以合理价格按时提供与众不同的,显著和 有效的市场营销服务和品牌策略,

我们使用增值性技术,确保您的项目以最高价值得以销售。

我提供完全一体化的专家服务,确保与客户的各种互动都符合市场营销策略

本公司的董事有15年以上的经验,亲力亲为,领导项目、联络客户、创意发展和完成项

我们认识到项目利益相关者的要求,不懈地努力,在整个项目团队中发展合作关系,以 确保项目能够顺利及时地完成。

我们对澳洲房产市场的营销过程和传播沟通的复杂性有深刻了解。

在为中国、日本和东南亚市场制作市场营销宣传材料方面,我们拥有15年以上的经验。

我们会展开房产地点和历史的研究。考虑到人口优先事项和趋势,我们会制定出与众不

我们的职业道德标准、迅速反应和丰富知识使我们处于十分有利的地位,可以为您独特 房产的营销事务出谋划策。

我们目光敏锐,了解开发方面的问题,所以能够减少风险,加快项目的进展并可以保证 交付产品的质量。

我们的工作室对于顾客采购模式与对房产的心理、数字化、时尚和快速消费品等方面均

15年以上的丰富经验可以保证各种规模和预算的营销活动的成功。我们可以提供专门的 项目策划、成熟的策略和灵活的时间安排

我们已和一批敬业的建筑师、营造师、绘画师,文案策划师、摄影师和制作公司建立起 高效的分包关系,能够执行各种市场营销解决方案。



David Gill - Managing Director

David Gill is a multi-faceted creative with over fifteen years of David Gill is a multi-faceted creative with over fifteen years of experience developing brands and collateral for some of Australia's most respected brands. David's strength are in conceptual and strategic thinking, brand identity and management, UX design, publication, and image making. An expert in his field, David presents talks and lectures in branding, typography, and professional practice.

Dave has extensive experience realising campaign communications for retail, education, arts and fast consumer sectors. His communication and marketing awareness was honed through a Masters examining how art sensibilities function in communication design. Effective marketing demands premium production and Dave is constantly evaluating ing production trends. At Qualia Creative he oversees creative management of the studio output, and quality control.

Dave Smith - Creative Director

Testimonials

" The final product was instrumental in the success of our sales"

" We are extremely satisfied with the marketing service Qualia provided on our town house development project.

Qualia has helped us develop an exceptionally effective market positioning strategy, through their phenomenal concept designs and execution, they were able to help us capture the true essence of our original concept and cultivate it to something that is truly beautiful. The final product was both original and beautifully expressed, which was instrumental in the success of our sales.

David and his friendly colleagues have shown high level of professionalism and integrity in all aspects of their work, and have gone above and beyond to meet the customers' desires, often sacrificing their own time outside of work.

We look forward to the opportunity to collaborate with Qualia again in the future."

EFFIE ZHAO

Operations Director - Han. T Pty Ltd effiezhang@stanleyfield.com.au | 0421 046 788

" Qualia Creative is indeed one of the best marketing companies in Victoria"

"We have been working with Qualia Creative for over three years and have always been a satisfied customer. In the past three years, Qualia Creative has been fully responsible for the marketing and branding of our property development projects including townhouses, apartments and mixed development, and they have done a fantastic job to assist us with the successful launch of those projects.

Their patience and dedication to work have impressed us and guaranteed that all marketing materials accurately reflect our concepts and effectively engage our target clients.

Their professional and friendly services, the ability to accurately identify the requirements of the client and being able to deliver the product with exceptional quality within limited timeframe and budget have proven that Qualia Creative is indeed one of the best marketing companies in Victoria."

ORIN ZHU

Office Manager / IT Manager - Goldfield Management Group Pty Ltd orinz@goldfieldgroup.com.au | 0439 360 999

"A great marketing and branding agency that not only meet expectations, but can also exceed them"

" One phone call and I met them the following day. Once they took on the job—no matter whether it is a last minute change of mind on the design provided or a short notice request for expo marketing collateral—they always delivered in an efficient yet very satisfying way.

What makes us most satisfied with them is the fact that they listen to us-which is missing from so many marketing and branding companies nowadays-and are able to provide the best solution to accommodate our requirements. All of their staff are very professional, patient and hard working.

With their professionalism, creativeness, patience and kindness, I'd highly recommend Qualia Creative to any company that are considering a great marketing and branding agency that can not only meet their expectations, but also exceed them."

DANDAN ZHAO

Marketing & Sales Director - Golden Age dandan@goldenagegroup.com.au | 0421 046 788

" Qualia Creative have proven time and time again to be really cutting edge"

" We've worked with graphic design and marketing groups through out the property marketing industry. Qualia Creative have proven time and time again to be really cutting edge in this space.

Their style of genuine artistic input into creative production was a real draw to us and our clients. We have since engaged with them again on projects such as 41 Peel, Central Gardens, The 8 Ellingworth, The Parade, 39W and Queens Avenue. Qualia created full project marketing collateral in time for very successful campaigns. The output has been of the highest quality. For all commissions Qualia have proven to be nimble enough to appeal to the target audience and proposed the best strategies for successful cut-through into a heavily competitive youtharts based postcode and the Asian investor market alike."

BART O'CALLAGHAN

Director - Urban Pty. Ltd bart@urbandevelop.com.au | 0400 632 331

"Working with the team from Qualia Creative has always been pleasant and great!"

"We couldn't be happier with the design of our brochure, which contains a hint of oriental style through the touch of gold and artistic watercolour illustration. We believe our product stands out from others in this competitive industry through Qualia's readiness to materialise our requirements. The hard working team behind the scene never failed us when we requested changes—big or small. All details were discussed professionally.

David and his team understand our brand as we do. This spirit of collaboration is visually represented in the creativity of their design. We would definitely like to continue working with Qualia for our upcoming projects."

CYNTHIA CHAU

Project Manager | Asia One Pty Ltd cynthiachau@ao-property.com | +613 9909 0199



Located in the affluent suburb of Hawthorn, Queens Avenue combines the best of modern luxury living, with inner city vibrancy.



29 QUEENS AVE, HAWTHORN









A prime location with genuine walk-everywhere convenience. From Burke Road to Glenferrie Road, and from Riversdale to Barkers-Queens Avenue and Auburn Villay are Hawthorn's beating heart.

 Cafes
 The Counter
 Auburn Village Deli
 Auburn Village Deli
 Humbie
 Sprout Organic Cafe
 Biod Organic Cafe
 Biod Organic Pony
 Mony Le Pony
 Aul Coffee Rasters
 Markhorn Common Alexithora Common
 Restaurants
 Septial Bistro
 The Graek Spot
 Thito
 Gujubhai Indian Veget
 Santoni Pitza Bar
 Once A Tailor
 Lulo Tapas & Wine Bar Lulo Tapas & Wine Bi
Bars
The Auburn Hotel
Auburn Wine Cellar
Wine ©129
Hawthorn Hotel
The Kilburn
A. Nevermind Bar
Beer Delaxe Hawthor Entertainment
 & Places of Interest 26. LIDO Cinemas 27. Hawthorn Town Hall 28. Hawthorn Public Lib Hawdborn Public Ubrary
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 Cantral Gardens
 Victoria Road Reserve
 La Bay Reserve
 Genferne Oval
 Hawtborn Aquatic Centri
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 Hawtborn Annatic Centri
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 Hawtborn Inenis Club
 Scallin Park
 Auburn Breids Club
 Auburn Breids Club
 MCC Key Sports Club
 William Anglias Reserve

Groceries & shopping
Bike Life
Scariet Jones
Mallalieu
Zinc+
Lucy Loves Charlie
Binga Betty
Melbourne Hi-Fi
Knead Bakers
Woolworths
Coles
Alley Turies Records
Readings
Glenferrie Market Shopping
Centre
Bunnings Watchouse
Education
Auburn Kindergarten &
Child Care Inc.
Aubum Primary School
Swinburne Senior
Secondary College
Swinburne University
Xavier College
Methodist Ladies College
Carey Grammar
Preshill Private School
Glenferrie Primary Schol
St. Joseph's School
Health & Amenities
Lyndhurst Medical Clinic
Auburn Pharmacy
Chris' Gym
Fernwood Gym Camberwell
Westpac Branch & ATM
Commonwealth Bank
Branch & ATM
ANZ Branch & ATM
Glenferrie Private Hospital
Crossfit Hawthorn East
Fitstrong

39W

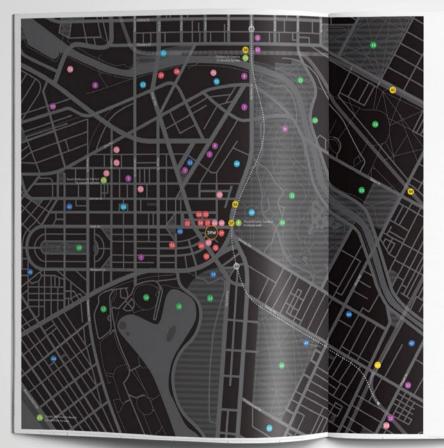
Situated in the heart of Melbourne's most exciting development area, 39W captures the perfect mix of metropolitan vibrancy and park life. Inspired by the West-side of New York, 39W is an architectural monument that outshines all other developments in the area.

1-STREET.SO

Architects: Elenberg Fras







A stylish new standard of culture and comfort, 39W boasts unrivalled amenity and prestige.

Dining, entertainment and daily needs are all within walking distance.

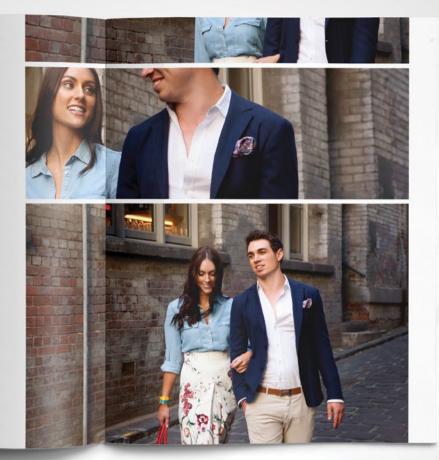


UNAFFECTED SOPHISTICATION, UNRIVALLED LIFESTYLE

Envied around the world for its unaffected sophistication and unrivalled liveability, Melbourne is a modern paragon of authentic culture and cosmopolitan charisma.









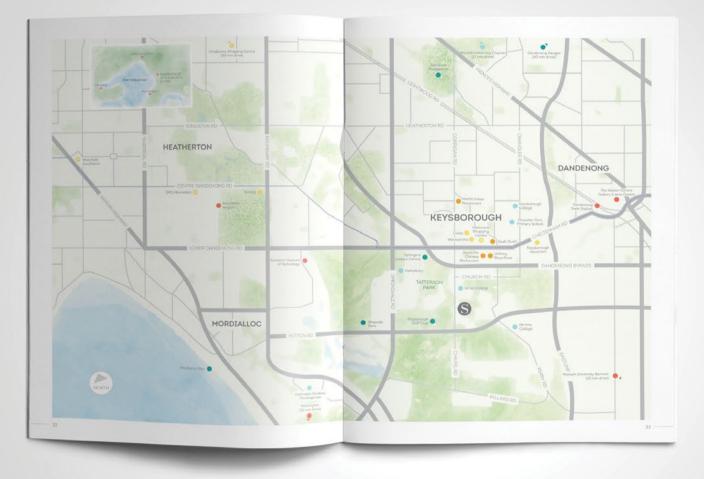
Refined accents in bronze and copper. A satisfying sunset glow for autumnal extravagance all-year round.

seasons

Seasons is an exciting townhome developement in Melbourne's booming South-East suburbs. Comprising of 72 dwellings, the estate is devided into four quarters that reflect the seasons in landscaping and material finishes.











RESIDENCES^M

Perched on the south western corner Flinders Lane and King Street 'the crown of melbourne' has it all; river views, a central train station and the refined retail and dining offerings of Flinders Lane. The marketing was rich in textured watercolour washes of sombre greys black and blues, accented with a teal to pickup on the external detailing.

"Working with the team from Qualia Creative has always been pleasant and great!

We couldn't be happier with the design of our brochure, which contains a hint of oriental style through the touch of gold and artistic watercolour illustration. We believe our product stands out from others in this competitive industry through Qualia's readiness to materialise our requirements. The hard working team behind the scene never failed us when we requested changes-big or small. All details were discussed professionally.

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Cynthia Chau - Asia One







Enviable allure

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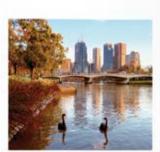






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Warm timber and vibrant green accents echo the nearby Merri Creek parkland, and prefigure Victory's centrepiece an internal garden courtyard.

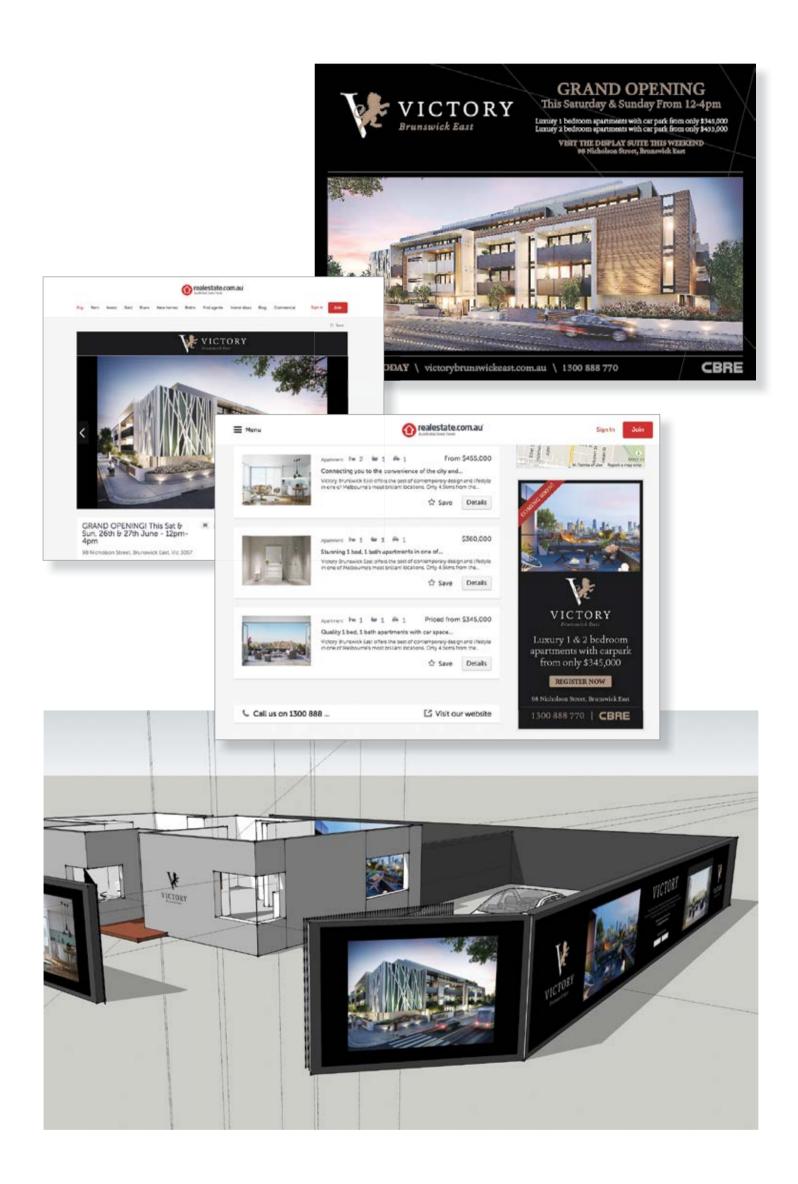
The name victory was a creative take on the the developments locational cornering of Nicholson and Victoria Streets, East Brunswick. The brand mark a pictorial V, and again picking up on the natural environment - incorporates a standing lion ready to strike; in the animal kingdom a symbol of pride, strength, and beauty, all attributes appealing to Chinese developers, home-owners and overseas investors.

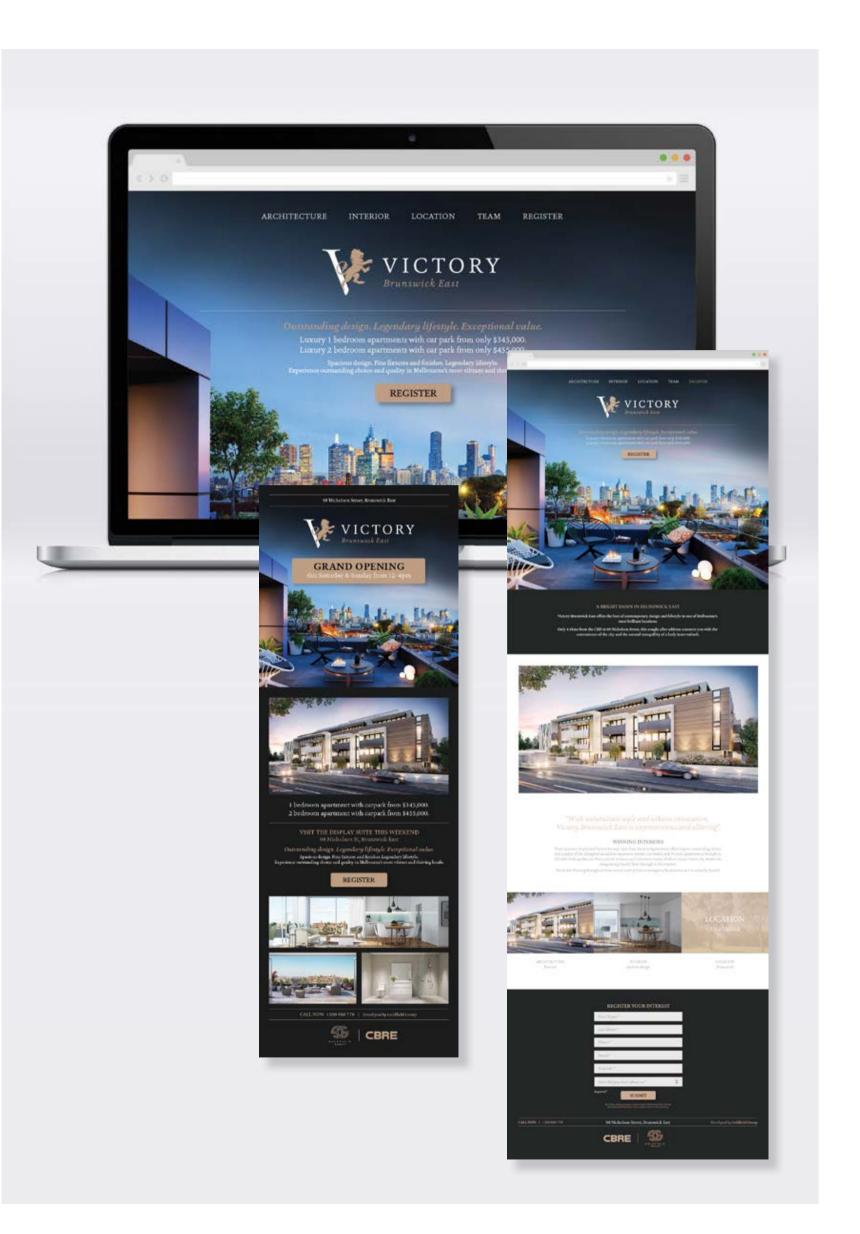














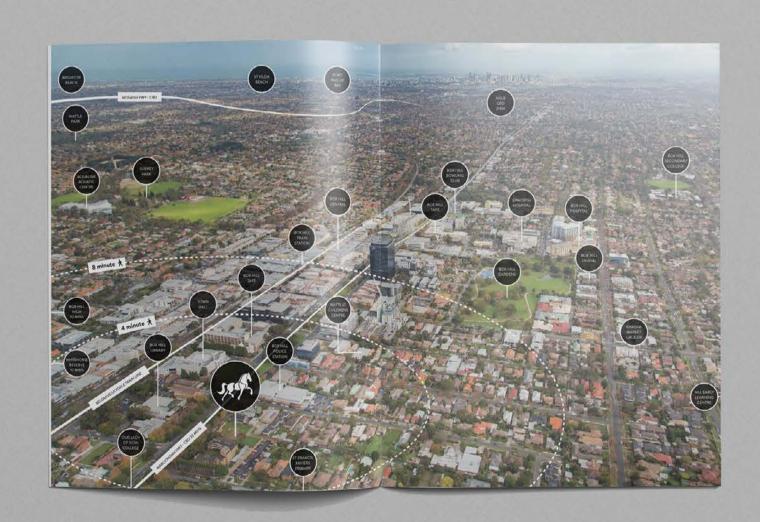
Cosmopolitan living at its best–Whitehorse 3128 offers a sophisticated lifestyle in an exciting, multi-dimensional and very convenient suburb.













This development's proposition was the green calm of the parklands and the convenience of a metropolitan centre. The nine-storey building's facade speaks to a modern urban sensibility, while the brandmark's abstract component for the marketing stemmed from extensive research into traditional Ming Dynasty courtyard houses.

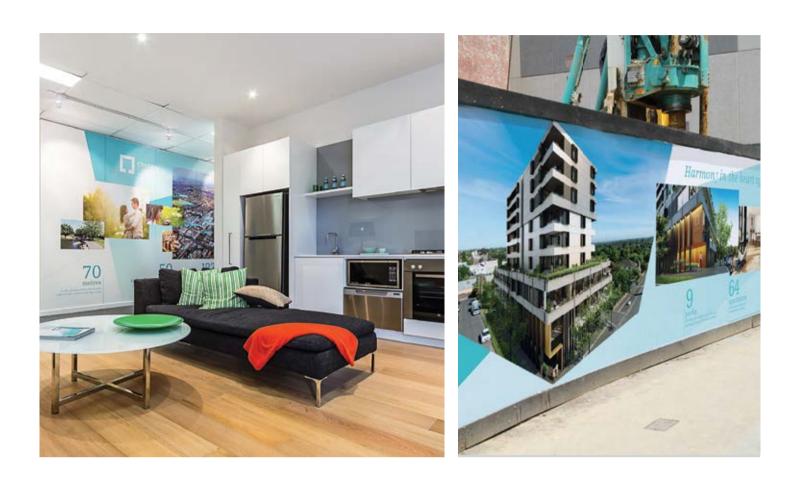


Developer: VIMG











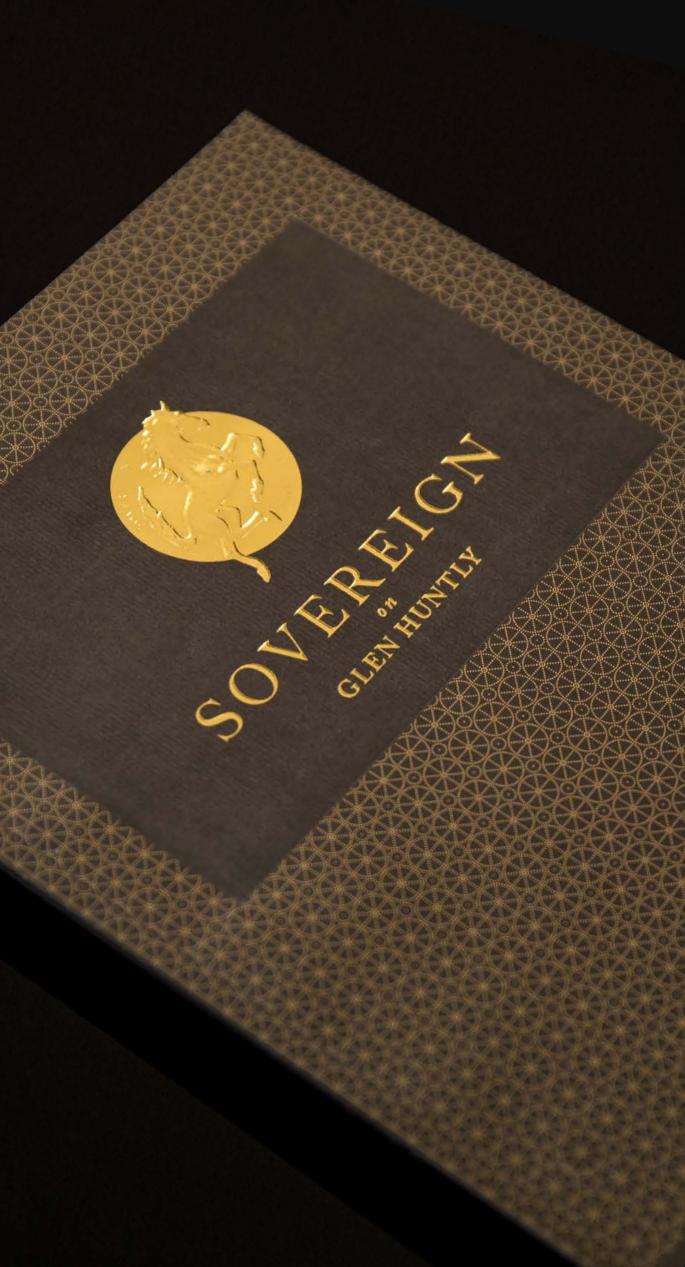


Overlooking Stradbroke Park at 1082 Burke Road, Balwyn, each boutique Parkview residence marries some of the nation's finest cosmopolitan living with one of the city's most prestigious suburban locations.

A floral motif subtly emerging from natural textures inspired by native flora formed the basis for the marketing—striving to capture some of the distinct allure of the Australian bush and its unparalleled natural light.









We marketed this as "a balance of authentic style, substance and convenience." Nestled strategically east of the gentrified Brunswick Street in one of Melbourne prime real-estate zones that still maintain its heritage of warehouse and factory Collingwood of yester-year. The area is now teeming with creative enterprises in fashion, music and the arts as well as esteemed and progressive eateries and bars.

The intimate development (fifteen apartments) backed onto a secluded park. The limited number of dwellings ensured a feeling of unrestricted freedom differentiating the development from the area's high-density competitors.



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"We've worked with graphic design and marketing groups through out the property marketing industry. Qualia Creative have proven time and again to be really cutting edge in this space.

Bart O'Callaghan - Urban Pty. Ltd.





- CAFES & FOOD
- PARKS & RECREATION TRANSPORT
- GROCERS & MARKETS
- EDUCATION PARS
- ARTS & CULTURE
- D Live Music
- Jear Garden
- 7 Places of Interest (in

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- 14. Epp Gallery 15. Fituroy Gallery 16. Flying Goolie 17. Jamesmakin Gallery

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- 18. Kick Gallery 19. Noff's Art Store 20. Off the Kerb Gallery & Studies 21. P G Fristmaker Gallery 22. Urban Media 23. Workspace Gallery
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72. Atherton Gardens 73. Carliso Gardens 74. Pittory Gardens 75. Pittory Swissming 76. Peel Street Park 77. Studiey park 79. Victoria Park 79. Victoria Park

TRANSPORT

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- 84. Coles 88. Melbeurne CDB (200m)
 - Pathwarns CD6 (cock)
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 By. Rose Breset Artists Market
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 Abbotsford farmers' market

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 s4. NMIT Collingwo
 g5. St Joseph's Print
 g6. Amer Education
 g7. Victorian School

OCATION AND LIFESTYLE Urban lifestyle, culture and convenience to spare

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At at the

For those who prefer to supply their own trainsportant off-lobby bile storage and off-street private parking.

Spend less time in staffic and more time living at 41 Peel



113. Gertrude Street Enoteca 7 # 114. Gertrudes Brown Couch

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Sovereign Square promises all in one living - through a comprehensive spectrum of mixed use across the first 6 floors catering for every retail need; from gyms to restaurants, and shopping, food and retail - accessed entirely through user friendly, secure internal communication platforms the development promises premium vertical living, in one of Melbournes tallest residential /mixed use developments.

"The first impression I got from them was efficiency. One phone call and I met them the following day. Once they took on the job—no matter whether it is a last-minute change of mind on the design provided or a short notice request for expo marketing collateral—they always delivered in an efficient, yet very satisfying way.

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Dandan Zhao - AXF

wo tial























AXF Property _ www.axfgroup.com.au _ +61 3 8680 4800





Imperial Doncaster is located on the corner of Williamsons Road on top of Doncaster Hill, with sweeping views across parklands and mountain ranges, and the allure of the city, this is exactly the kind of outlook on life you want. www.imperialdoncaster.com





NORTH STAR 80 TYLER STREET, RESERVOIR

The secret jewel in Melbourne's crown. North Star is a townhouse development in Melbourne's North.







LOCATION

The secret jewel in Melbourne's erown. Wide open space and modern style, II's all about a location where you can invest in your lifestyle.

Expensions the Societ Star charm for year-left Twe-level sheet seets sets timehonoune expenses with the Laury of Avveytiming go on-level sing a kills area, fram schools and child care centres is a Narolind Security of Level in the level on all within an early reach. Enjoy a Me you desires, sumounded by come of Melbourne's most sturining parks. Which more comp you all works you all for?

SEE MORE







LIFESTYLE

icing at 80 Tyler Street is a life surrounded by everything ithin easy reach.

Figure the Mort Things in Bit makes living clobe enough to each that your comments is elergicated and the monogine and prival allows you's believed. If the essenseds, Finey schools in Methodowine definitions download a school tables, is a well as these. Texture a num or a table raided "Theremic plants along you be advected by a school of the ensitiest and the raided "Theremic plants along the school tables and the ensitiest and the raided "Theremic plants along the school tables and the ensitiest and there may local beams you can join in the Feeldon and I beamsont senses, "tops where the character of these spin-tables and of temporarises along the school tables of the spin-table gland courses.

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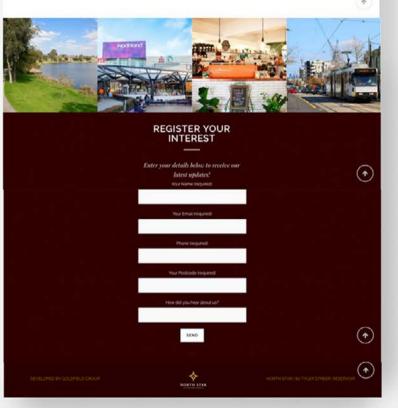
SEE MORE

DESIGN

Inviting and attractive are at the forefront of our design intent. Using varied complementary materials 80 'file' Street will welcome you home after a hard day' work and wrap it's arms around you when you want to skey home and relax.

The residences are beighted with lifestyle in third Each tolerhouse includes edentions, privile open paper as writil as that and may yets. To accompany the private open spaces community patient have been incorporated to help private escalaritis antipang limit environment.

SEE MORE



Wellington

The tagline for this project "Live well in Box Hill" was not only a direct word play on the Well(ington) name but an extension on the developers desire and architects vision; private balconies provide uninterrupted views, while a host of design and lifestyle features inside and out enhance an already enticing investment.









the

PARADE

In the heart of Box Hill

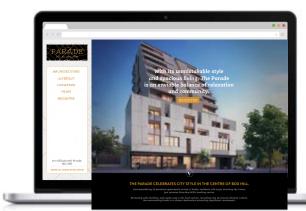
Marketed as city style in the centre of Box Hill; The Parade is just that - supremely located within minutes walking distance of Box Hill Central, transport and amenities.













THE PARADE COMBINES BOLD ARCHITECTURE WITH THOUGHTFUL DESIGN. A drawn hadrer de winnih for and anchen (Instalien The helding!) wantet and Libanhangi labeler agains. The chemeter of the SI Libanhangi labeler agains.



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LOCATION

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Development partners and delivery experts. Usins, vas entablished as a established have been as delivery experts. Usins, vas entablished as a established of development, and Otaliana and Tang Martin – ends as expert provider of development and delivery devices in the property sec-Urian includes a hand pisked messialitis stant of property focused and which have successfully developed and delivered more than 82 billion sorth of perjoces in resolutional, construction, real, indication of partner of periods in structure (real). Indication and matter-planned project

S8 boutique spartments across 11 levels Live in the heart of Box Hill from \$349,000

> PARADE. In the hear of Box Hill



Everyone dreams of a place by the ocean. The marketing of Casa ran with that dream; from the colour palette derived directly from sunset photography and ocean views to the brochure chapter breaks with inverted telescope imaging (a nod to early nautical navigation.) Sun drenched sky views, and the all day light-play of ocean views featured prominently throughout the marketing collateral.











FVISTIGHT

A Limited Edition of Crafted Coastal Livin

THE GH

Taking pride of place with stunning views over North Harbour, The Fairlight is a private oasis of style and sophistication in Sydney.













THE FAIRLIGHT









PARKVIEW BALWYN

Overlooking Stradbroke Park at 1082 Burke Road, Balwyn, each boutique Parkview residence marries some of the nation's finest cosmopolitan living with one of the city's most prestigious suburban locations.

A floral motif subtly emerging from natural textures inspired by native flora formed the basis for the marketing-striving to capture some of the distinct allure of the Australian bush and its unparalleled natural light.



eveloper: Castran Gilber





Let us bring your imgination to life.

Contact David Gill at Qualia Creative to discuss your next development 61 3 9029 9090 or davidgill@qualiacreative.com.au

www.qualiacreative.com.au



QUALIA CREATIVE PTY LTD

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8 Rankins Lane, Melbourne VIC 3000 Australia 61 3 9029 9090 | qualiacreative.com.au